



prodware^{TP}
payment collection

Empower your credit control team and improve invoice payments with an easy to use interface.



Microsoft | Dynamics 365

If you want to transform your organization's debt collection processes and improve invoice payment rates for your bottom line, you are likely to encounter these challenges:

"As an Accounts Receivable manager, I need to keep track of debt by customer, especially when spread amongst several invoices."


"We need to co-ordinate the Credit Control team's efforts and tasks in a productive and efficient manner that follows best practice. Any negotiations on outstanding debt must be handled according to our guidelines."

"Overdue invoices and late payments are a constant headache for our business; too often it impacts other areas who cannot proceed with sales and purchasing."

Why choose Payment Collection from Prodware to support your financial health?

Technology can help improve your collection operations. Automating your processes can lead to significant gains in efficiency, agent engagement and, most importantly, collection rates.

With thousands of customers that we have helped in financial functions, Prodware's global experience in productivity technologies means that apps such as Payment Collection deliver the right tools for supporting your financial best practice strategies.

 **Payment Collection** is an advanced tool that will allow you to manage your collection operations in the most effective manner. It will help you automate:

- Debt identification and classification
- Workflow creation and management
- Agent coordination and task assignment
- Negotiation approval and application
- Non-conformity management
- Available out-of-the-box for Dynamics 365 for Sales or as a standalone app for any ERP or CRM used by your business



Fast

Running on the latest Microsoft technology, **Payment Collection** is lightning fast and gives your team agility and speed



Easy

Payment Collection is based on the Universal User Interface designed by Microsoft, providing a familiar user interface very easy to use and learn.



Integrated

Payment Collection is built on Microsoft's Power Platform, allowing it to integrate seamlessly into the broader Microsoft ecosystem and with **Dynamics 365** applications in particular.

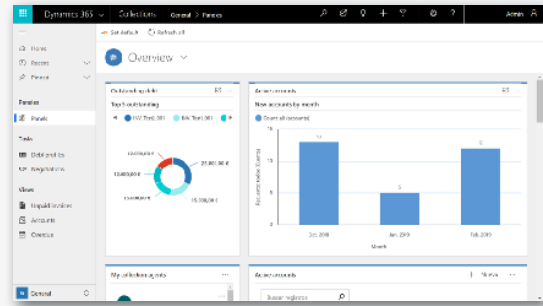


Updated

We are constantly listening to our customers; evolving and improving our solutions according to your feedback. You will always have the most recent version of the solution with the latest improvements.

Manage your collections team and track their progress easily:

- Get the big picture at a glance with the collection overview dashboard
- Easily assign tasks to collection agents and track their progress with one click
- Control permissions so that each agent can only access their own assigned accounts



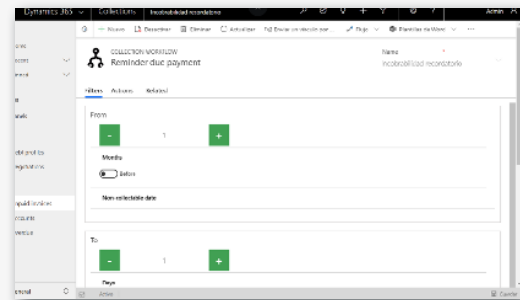
INVOICE	DATE	STATUS	AMOUNT
INVA-1234-001	15/11/2019	Open account - Partial	25,000.00 €
CONTR-4567-002	18/11/2019	Contract signed	15,000.00 €
INVA-7890-003	17/10/2019	Open account - Partial	20,000.00 €
INVT-1456789	14/10/2019	Invoice due - Open	10,000.00 €
CONTR-9876-004	10/09/19	Contract signed	12,000.00 €
INVA-2345-005	24/10/2019	Contract signed	11,000.00 €
INVA-5678-006	10/11/2019	Open account - Partial	15,000.00 €

Identify debt:

- Detect overdue payments
- Assign collection profiles to customers based on company size, credit rating, strategic importance...
- Group invoices in collection files and manage debt more effectively

Classify and plan for debt collection:

- Once an overdue invoice enters the system, an automatic workflow is triggered depending on the customer collection profile
- Tasks are created and scheduled, and remain ready for assignment
- Collection plans can be adjusted in real time for specific cases using the powerful workflow editor



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Negotiate payments:

- Agents can renegotiate debt with customers, automatically creating a negotiation approval workflow
- Once the negotiated terms are approved by a supervisors, they can be applied to the outstanding payment plan with one click



If your organization is already using Dynamics 365 for Sales to improve customer engagement, or if you want to take your sales and customer interactions to the next level, **Payment Collection** integrates perfectly with your Dynamics 365 system to synchronize accounts, contacts and transactions.

Speak to Prodware about empowering your Accounts Receivable teams, bringing their processes in line with best practice and boosting your financial health.

Contact appsourc@prodwaregroup.com to discover more.

